

Brokerage



For the 15th consecutive year, CBRE Group has topped *NREI's* ranking of the top brokerage firms.

Our ranking is based on the total value of each firm's global leasing and investment sales transactions.

CBRE cracked \$300 billion in transactions for the third consecutive year in 2017, growing its overall deal volume to \$337.6 billion, up from \$322.2 billion in 2016, a 4.8 percent growth rate.

CBRE's volume was \$85 billion greater than that of the second place firm on the list, JLL, which posted \$252 billion in transaction volume. JLL's volume, however, grew at a faster pace. Overall, its 2017 figure was 15 percent greater than its 2016 deal volume of \$219.1 billion.

Newmark Knight Frank ranked third on our 2018 list, with total global deal volume of \$151 billion. That figure is 23.7 percent greater than what the firm posted a year ago.

Overall, four firms cracked \$100 billion in deals, while nine exceeded \$20 billion in volume and 15 were over \$10 billion.*

** Cushman & Wakefield and NAI Global chose not to submit information for this year's ranking.*

Property Type Key

- HO: Hotel
- IN: Industrial
- MF: Multifamily
- OF: Office
- RT: Retail
- SH: Seniors Housing
- ST: Student Housing

Services Key

- AM: Asset Management
- CO: Corporate Real Estate
- DV: Development
- FM: Facilities Management
- IS: Investment Sales
- LA: Lease Administration
- LR: Landlord Representation
- MB: Mortgage Brokerage
- PJ: Project Management
- PM: Property Management
- SU: Sustainability
- TR: Tenant Representation
- OT: Other
- VA: Valuation

Rank	Company	Total Value of Global Transactions
1	CBRE Group	\$337,600,000,000
2	JLL	\$252,000,000,000
3	Newmark Knight Frank	\$151,000,000,000
4	Colliers International	\$116,300,000,000
5	Estdil Secured	\$93,955,000,000
6	Savills	\$82,917,000,000
7	TCN Worldwide	\$63,714,000,000
8	Marcus & Millichap	\$42,200,000,000
9	HFF	\$34,482,775,000
10	CORE Network	\$18,031,000,000
11	Avison Young	\$17,443,000,000
12	RE/MAX Commercial	\$13,486,700,560
13	Lee & Associates	\$13,028,220,150

12. RE/MAX Commercial

Address	5075 S. Syracuse
Address (2)	Denver, CO 80239
Phone	303.796.3919
Website	www.remaxcommercial.com
Officers	Mike Ryan, EVP; Mike Reagan, SVP; Anne Miller, Executive Director, Luxury and Commercial
Value of Leasing Transactions, Global	
Leasing Transactions, Global	
Value of Sales Transactions, Global	\$13,486,700,560
Sales Transactions, Global	32,974
Global Transactions (Sq. Ft.)	
Value of Leasing Transactions, U.S.	\$0
Leasing Transaction, U.S.	-
Value of Sales Transactions, U.S.	\$6,829,632,419
Sales Transactions, U.S.	14,705
U.S. Transactions (Sq. Ft.)	
Brokers Employed	3,334
2017 Revenue	
Total Value of Global Transactions	\$13,486,700,560
Total Global Transactions	32,974
Total Value of U.S. Transactions	\$6,829,632,419
Total U.S. Transactions	14,705
Property Types	HO, IN, MF, OF, SH, ST
Regions	E, MW, IN, S, W
Services	AM, CO, DV, FM, IS, LA, LR, OT, PJ, PM, SU, TR, VA